



Luminous Technologies is a Value-Added Distribution Company dealing in cutting-edge technology products and solutions. It has successfully developed a synergistic Distribution Network between cutting-edge technology product sources and their Distribution Channels. We source Products and Solutions from OEMs, Manufacturers and Solution Providers, and distribute them to myriad Tier1 and Tier II System Integrators, VARs, Wholesalers, and Retailers.

Authorized Distribution Partners for **TRANSCEND™** and **SONICWALL™**, we pride ourselves on our channel-friendly transactions, ethical practices and quality service.

Luminous Technologies is the Indian Operations arm of **Tejas Technologies, Singapore.**

Luminous invites expressions of interest for creating Alliances and Partnerships from parties interested in sourcing and distributing high-quality, cutting-edge comprehensive Networking, Security & Storage Solutions and other IT Solutions in India.

Mission

We, at Luminous, are driven by these goals: · To be the prime mover in identifying technologies of the future in the Networking and Security areas and bringing them to the distribution channel · To carve a niche for ourselves as a quality-conscious and profitable Value-Added Distribution company in the Networking, Security and Storage market by the year 2012

Luminous Technologies

Luminous Technologies is a division of Tejas Technologies(Singapore), a technology products Distribution company with transactions throughout the Asia-Pacific markets of Brunei, Malaysia, Philippines, Srilanka, Vietnam, and the Middle-East. Since its founding in 1998, Tejas Technologies has achieved phenomenal growth internationally and has won the trust of its partners and liaisons through its transparent quality-conscious practices and channel-friendly services.

Luminous Technologies brings to the Indian market the same values and services that make its parent company a technology products Distributor of international repute. Luminous is in the process of establishing itself as a quality Value-Added Distributor in the Networking, Security & Storage Solutions arena.

Product Portfolio

Luminous Technologies distributes its product range under two divisions:

Value-Added Divisions: Dedicated to providing Networking, Networking, Security & Storage Solutions Security & Storage Solutions to our partners, this division is aimed at delivering:

- ▶ Unified Threat Management (Hardware-Based UTM)
- ▶ Comprehensive Network Security
- ▶ Secure Remote Access
- ▶ Web and E-Mail Security
- ▶ Online Storage Security
- ▶ Backup and Recovery
- ▶ Security Policy Implementation

In addition to sourcing SonicWALL products and solutions in the above areas, Luminous provides the following Value-Added services to customers:

- ▶ Assessing Security Requirements
- ▶ Recommending a Unified Security Solution
- ▶ Delivering Customized Security Solutions
- ▶ Customizing Existing Security Solutions
- ▶ Post-Delivery Service and Support

Volume Division : This division deals with the distribution of

- ▶ Memory Modules
- ▶ Flash Memory Cards
- ▶ USB Flash Drives
- ▶ MP3 Players
- ▶ Digital Photo Frames
- ▶ Portable/External Hard-disk Drives
- ▶ Multimedia Products
- ▶ IT Accessories

Alliances:

Luminous Technologies has strategic alliances with: TRANSCEND INFORMATION INCTM: Luminous is the Authorized Distributor of TRANSCEND products in India.

TRANSCEND™ is a leading multinational in the field of memory and consumer electronics. It is the second memory module manufacturer in the world to be awarded the ISO 9001 certification. The company spans multiple levels of functioning, from designing, developing, and manufacturing, to marketing and selling items from a proprietary portfolio of 2000+ products. One of its core strengths is its emphasis on R&D that ensures that TRANSCEND products remain at the fore-front of technological innovation. Being their Authorized Distributor ensures that Luminous and its partners are the first to experience the power and profitability of cutting-edge TRANSCEND products.

SonicWALL™: Luminous Technologies is the National Distributor for SonicWALL in India

A known name in the networking security products arena, SonicWALL, Inc. offers a range of products and solutions for comprehensive network security. SonicWALL products range from appliance-based solutions to software and value-added subscription services. SonicWALL is a recognized global leader in the small and medium business markets and its solutions are deployed in distributed enterprise environments, government, retail point-of-sale and healthcare segments.

Partnering with Luminous ensures access to world-class SonicWALL Network Security products, implemented for you by our team in a customized, efficient and cost-effective manner.

Strengths

Luminous Technologies has some unique strengths it is proud of:

Channel-Friendly Practices: We are open to modifying our procedures and transactions to suit the needs of our channel-partners. This brings you the tremendous advantage of being able to do business with us according to your convenience, and at your own pace

Sourcing Location: Located strategically in Singapore, we have easy and economical access to emerging products and technologies as they enter the market. We pass on the benefits of our location to you in terms of both pricing and value.

Constant Market-survey: An important item on our agenda is to ceaselessly survey markets for emerging technology. Coupled with our in-depth knowledge of rising trends of the technology market, our attention to the market ensures that we spot winning technology first and fast, and bring it to our distribution channels.

Invitation

Luminous Technologies invites you to contact its offices if you:

Are a Dealer, Distributor, Systems Integrator (SI), Supplier, Reseller or Retailer of technology products.

Wish to establish yourself as a Networking, Security & Storage Solution Provider for any vertical of any size.

Are interested in establishing a profitable long-term relationship with us for sourcing technology products.

Would like to enter into a meaningful dialogue towards establishing a sourcing relationship with us for any technology-related product.

Luminous Technologies brings unique strengths and capabilities to the field of Value-Added Distribution of technology products such as Network Security Solutions and Memory Modules & Devices of various kinds. Our channel-friendly practices, quality-conscious attitude and customer-centric work-culture ensures that business transacted with us brings synergistic value. We are committed to maintaining the high standards of performance that our partners have come to expect of us.



Registered Corporate Office

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